

# Health Catalyst Acquires Medicity, Extending Its Leadership as the Data Platform for Healthcare

Health Catalyst Platform Now Combines Data Exchange, Transaction and Analytics Capabilities



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SALT LAKE CITY, July 11, 2018 /PRNewswire/ -- Health Catalyst, a leader in next-generation data, analytics, and decision support, today announced completion of its acquisition of Medicity, one of the nation's largest population health management companies with solutions for health information exchange (HIE), business intelligence, and provider and patient engagement.

Medicity adds to the Health Catalyst customer base more than 100 clients including 21 state and regional HIEs, large employers, health plans, 75 health systems encompassing over 1,000 hospitals and more than 185,000 providers in physician groups and extended care facilities, in support of over 75 million patients. The combined company is positioned to solve many of the most pressing problems of large healthcare delivery networks as they seek to improve the quality and lower the cost of patient care across communities.

"The future of healthcare will rely on the broad and more effective use of data to improve quality and costs, and with this acquisition, Health Catalyst can combine its expertise in data, analytics and decision support, including a data asset of over 100 million patients, with the expertise of Medicity in data exchange across the continuum of care," said Dan Burton, CEO of Health Catalyst. "Medicity's experienced team, extensive client roster, expansive data sets, and significant transactional capabilities are a compelling complement to Health Catalyst's team, capabilities and offerings. Together, we're well positioned to scale and to offer solutions designed to help our clients apply data-driven insights in a value-based care environment."

The acquisition combines Medicity's deep clinical dataset of over 75 million

patients and significant transactional capabilities with Health Catalyst's Data Operating System (DOS™) including AI-driven analytics and business intelligence, and a broad set of financial, cost, patient outcomes, and supply chain data from over 400 hospitals, 4,000 clinics and a data set of over 100 million patients nationwide. The unique combination will empower connected communities with the insights required to improve healthcare outcomes, control costs, and advance population health management.

"The combination of Medicity with Health Catalyst represents the best of both worlds - the transactional capabilities that our customers have been asking for, along with the analytics that Medicity's customers have sought, delivered now from one company," said Health Catalyst President Brent Dover, who was president of Medicity before joining Health Catalyst in 2013. "We share complementary technologies, a home base in Salt Lake City, a culture of innovation, and a commitment to improving healthcare. We believe customers of both companies will benefit."

The integration of Medicity significantly expands the capabilities of the Health Catalyst Data Operating System, which will now have the unique ability to receive and analyze data in real time, and then embed the resulting insights into the workflow of virtually every Electronic Health Record (EHR) on the market today. The combined companies will also have a compelling solution for, and expertise in, the loosely affiliated community ambulatory care management space. These organizations, primarily independent physician groups, are in dire need of a simple means of integrating data between EHRs at the patient encounter level, with enough clinical quality analytics to meet the legal requirements of a Clinically Integrated Network.

"Adding Medicity's data skills and technology, particularly in physician-led value-based care networks, is a great complement to our solutions," said Dale Sanders, Health Catalyst's president of technology. "Both customer bases will benefit from this acquisition. Medicity is very skilled at delivering a high volume of data exchange transactions with high availability. Health Catalyst excels at the bulk movement, curation, and analysis of data, while Medicity has complementary data content that will enhance the precision of our AI algorithms. They have great technology for interacting with literally every EHR under the sun, which will enhance our ability to embed analytics and decision support at the point of care, regardless of who the EHR vendor is."

Sanders added, "I've always been intrigued by the analytics of HIE data traffic; not the data content but rather the network analysis of message types, destinations, and the timing of those messages. We plan on combining that metadata analysis with our data content analysis for new insights into population health, referral patterns, and patient outcomes in a region. For the promise it offers, I believe this is a good acquisition for the industry."

### **About Health Catalyst**

Health Catalyst is a next-generation data, analytics, and decision-support company, committed to being a catalyst for massive, sustained improvements in healthcare outcomes. We are the leaders in a new era of advanced predictive analytics for population health and value-based care with a suite of machine learning-driven solutions, decades of outcomes improvement expertise, and an unparalleled ability to unleash and integrate data from across the healthcare ecosystem. Our Health Catalyst Data Operating System (DOS™)—a next-generation data warehouse and application development platform powered by data from more than 100 million patients, and encompassing over 1 trillion facts—helps improve quality, add efficiency and lower costs for organizations ranging from the largest US health system to forward-thinking physician practices. Our technology and professional services can help you keep patients engaged and healthy in their homes, communities, and workplaces, and we can help you optimize care delivery to those patients when it becomes necessary. We are grateful to be recognized by Fortune, Gallup, Glassdoor, Modern Healthcare and a host of others as a Best Place to Work in technology and healthcare. Visit [www.healthcatalyst.com](http://www.healthcatalyst.com), and follow us on Twitter, LinkedIn and Facebook.

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